

Dan Walton | 2009

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To whom it may concern:

I consider it a privilege to write a letter recommending Dr. Paul Schmitz.

We have used Dr. Paul Schmitz as our Avimark Software expert for the past few years. With his help we have moved to fully electronic medical records and significantly improved our full utilization of the program. Paul has worked with our entire staff through both one on one and group training sessions to effectively educate them on the use of the software and learn many of the tricks and tips that would take years to learn otherwise. He is willing to put in the time to assure that his customers get all they are paying for. I find him to be a very honest and pleasant to work with. He is able to make what could be a very difficult challenge into a "doable" set of steps. He is very analytical in his approach to a problem and then comes with a logical and efficient solution. Because he knows the operations of a veterinary clinic so well he is able to bring that extra dimension to his work.

I think of Paul as a hard working and very intelligent man with the ability to work well with a variety of personalities and make challenging subject matter understandable. He is very organized and uses his time well. Frankly we could use a lot more people like Paul in business. He is a very good communicator, extremely knowledgeable and grasp of the Avimark System and how it must work in a veterinary hospital. If you have questions that I can help with please feel free to contact me.