



## **McGrath Network of Animal Hospitals**

Have A Heart Animal Hospital, Holden Veterinary Clinic, Lowell Veterinary Clinic, Main Street Animal Hospital, Natick Animal Clinic, Weston Veterinary Clinic, Wignall Animal Hospital

To Whom It May Concern:

It is my pleasure to recommend Dr. Paul Schmitz. I personally have known Paul for nine years beginning with his first engagement with my network in 1999 when we switched over one of our clinics to Avimark. Since that time Paul has been involved with my hospitals almost continuously. Paul has been involved in all aspects of integrating Avimark into our practices. He has led staff training for receptionists, technicians and administrators as clinics have switched to Avimark. He has been available for trouble shooting problems that arise from time to time. He has helped plan the hardware configuration for all my clinics. He has helped with Data Base Searches, Lab equipment integration, Avimark updates, etc. He works closely with my IT person on almost a weekly basis.

Paul has lectured nationally on computer issues, and has run regional Avimark seminars that many of my staff have also attended.

The words to characterize Paul, regardless of the roles he assumed, are: competent, ethical, committed, loyal, honest, hard-working, reliable and caring. He has been incredibly patient while he is training the staff. When he visits our clinics he works long hours and is typically the last one to leave at night. He understands all aspects of Avimark and is well aware of the programs offered by Avimark's competitors.

I would be happy to discuss Paul's qualifications personally. I can most easily be reached at my Dracut office at 978-454-8272.

Sincerely,

David J. McGrath III, DVM

Owner